represented by each event and identify which group (consumers or sellers) it would influence. When you have finished, ask your instructor for a copy of the answer guide.

Event #1: A company introduces a new product intended to help college students improve their ability to take tests.

EFFECTS ON SUPPLY AND DEMAND

Directions: Listed below are 10 events which could have some influence on the supply and demand of

a product. Read each of these events, and decide which of the factors (that affect either consumers or sellers) the event represents. Below each statement, write the name of the factor

Event #6: A young executive buys a sports car because it is being sold at clearance price.

Event #2: The corn crop in one state was damaged by heavy rains and floods.

Event #3: One pair of jeans looks the same as another pair but costs much less.

Event #8: Two new companies begin manufacturing video games.

Event #7: A family purchases an expensive home

in an exclusive neighborhood when the breadwinner gets a major promotion and pay raise.

Event #4: A candy manufacturer gives large pay increases to employees to prevent a strike.

Event #9: A toy company installs a computerized assembly system.

Event #5: All of the high school students in one area are buying the same cellular phone.

Event #10: A new law is passed which increases taxes on imports.





CONSUMER QUESTIONNAIRE

Directions: Check the appropriate column, and answer the questions that follow on a separate sheet of paper. When you have finished, discuss your responses with your instructor.

Would you buy the product or service if it doubled in price?

		Yes	No	Don't Use This Product/Service
1.	Loaf of bread			
2.	Carton of milk			
3.	Daily newspaper			
4.	Your favorite magazine			
5.	Your favorite candy bar			
6.	Your favorite soft drink			
7.	Gasoline			
8.	Toothpaste			
9.	Laundry detergent			
10.	CD featuring a popular singer			
11.	Hair cut			
12.	Ticket to a movie you want to see			
13.	Renting a favorite movie on DVD			
14.	Pet food (dog food, cat food, etc.)			
15.	Cable service at your house			
16.	New car			
17.	Shampoo			
18.	Pair of designer jeans			
19.	Airline ticket to Florida			
20.	Bottled water			

Questions:

- 1. What products seem to be necessary, or essential? Do these products have elastic or inelastic demand?
- 2. What products are *not* necessary? Do these products have elastic or inelastic demand?
- 3. What factors affect the demand for the products listed?
- 4. What factors affect the supply of the products listed?



