## EFFECTS ON SUPPLY AND DEMAND

Directions: Listed below are 10 events which could have some influence on the supply and demand of a product. Read each of these events, and decide which of the factors (that affect either consumers or sellers) the event represents. Below each statement, write the name of the factor represented by each event and identify which group (consumers or sellers) it would influence. When you have finished, ask your instructor for a copy of the answer guide.

Event \#1: A company introduces a new product intended to help college students improve their ability to take tests.

Event \#2: The corn crop in one state was damaged by heavy rains and floods.

Event \#3: One pair of jeans looks the same as another pair but costs much less.

Event \#4: A candy manufacturer gives large pay increases to employees to prevent a strike.

Event \#5: All of the high school students in one area are buying the same cellular phone.

Event \#6: A young executive buys a sports car because it is being sold at clearance price.

Event \#7: A family purchases an expensive home in an exclusive neighborhood when the breadwinner gets a major promotion and pay raise.

Event \#8: Two new companies begin manufacturing video games.

Event \#9: A toy company installs a computerized assembly system.

Event \#10: A new law is passed which increases taxes on imports.

## CONSUMER QUESTIONNAIRE

Directions: Check the appropriate column, and answer the questions that follow on a separate sheet of paper. When you have finished, discuss your responses with your instructor.

## Would you buy the product or service if it doubled in price?

|  | Yes | No | Don't Use This <br> Product/Service |
| :--- | :--- | :--- | :---: |
| 1. Loaf of bread | $\square$ | $\square$ | $\square$ |
| 2. Carton of milk | $\square$ | $\square$ | $\square$ |
| 3. Daily newspaper | $\square$ | $\square$ | $\square$ |
| 4. Your favorite magazine | $\square$ | $\square$ | $\square$ |
| 5. Your favorite candy bar | $\square$ | $\square$ | $\square$ |
| 6. Your favorite soft drink | $\square$ | $\square$ | $\square$ |
| 7. Gasoline | $\square$ | $\square$ | $\square$ |
| 8. Toothpaste | $\square$ | $\square$ | $\square$ |
| 9. Laundry detergent | $\square$ | $\square$ | $\square$ |
| 10. CD featuring a popular singer | $\square$ | $\square$ | $\square$ |
| 11. Hair cut | $\square$ | $\square$ | $\square$ |
| 12. Ticket to a movie you want to see | $\square$ | $\square$ |  |
| 13. Renting a favorite movie on DVD | $\square$ | $\square$ | $\square$ |
| 14. Pet food (dog food, cat food, etc.) | $\square$ | $\square$ | $\square$ |
| 15. Cable service at your house | $\square$ | $\square$ | $\square$ |
| 16. New car | $\square$ | $\square$ |  |
| 17. Shampoo | $\square$ | $\square$ |  |
| 18. Pair of designer jeans | $\square$ | $\square$ | $\square$ |
| 19. Airline ticket to Florida | $\square$ | $\square$ |  |
| 20. Bottled water | $\square$ | $\square$ | $\square$ |

## Questions:

1. What products seem to be necessary, or essential? Do these products have elastic or inelastic demand?
2. What products are not necessary? Do these products have elastic or inelastic demand?
3. What factors affect the demand for the products listed?
4. What factors affect the supply of the products listed?
